



262 Castro Street - Mountain View, CA  
(650) 961-1566

## 3 options for new students

### Rental

- Minimum for contract is **3** months
- We rent **USED, STUDENT-LEVEL** instruments... and we **do not sell** rental instruments
- First payment will include first month's rent + refundable deposit
- If they rent for **1** school year, they can receive **15%** off a **NEW, STUDENT-LEVEL** instrument at the store's discounted price

- Includes **2**-year service plan
- Instruments sold at **discounted price**  
(Discounted prices are equivalent to 1 year of instrument rental)
- Within **1** year of purchase, we will **buy back** for half the price they paid, **guaranteed!**
- We will **still** buy them back after 1 year—but that's when we start to take condition into account

### Purchase + Buy-back

What qualifies for purchase + buy-back?

**NEW, STUDENT-LEVEL instruments!**

What **DOESN'T** qualify?

Consignments, intermediate/pro instruments, ukuleles

### Lease

- Customer will pay month-by-month toward the **full retail price** of a **NEW, STUDENT-LEVEL** instrument
- Contract has **5**-month minimum
- After 5 months, they can pay off the rest at **20%** off
- Usually takes **1-3** years to pay off